

# meet our members

## ngNINE Limited - Asbestos Software Specialists



ngNINE was formed in 2004 by Gary Joynes and Steven Manus with the purpose of providing quality software products to companies in the asbestos industry. 3 years down the line ngNINE now offer a range of software solutions for asbestos removal and surveying companies.

ngNINE's first product, Seguro, was designed and developed in partnership with a leading asbestos removal company based in Scotland to enable the company to comply with health and safety regulations whilst reducing the time and effort spent on administration and management tasks. Key features of Seguro enable efficient entry and management of employee timesheets with the automated production of exposure records reducing the time taken on this task from days to minutes.

Seguro has evolved to become a very popular product for asbestos companies of all sizes with clients including Kitsons Environmental, A1 Environmental, Carymar Construction Services, Clarke's Environmental and Specialist Agency Services. By working with their clients, ngNINE continue to drive Seguro forward with the current version including features to aid the management of training, face fit tests, medicals, plant and equipment whilst producing a variety of reports that may be required by the HSE and other bodies such as insurance companies. Seguro provides a central repository for contract/job information which generates useful data on the amount of time (and money) spent on current and past contracts and the next version of Seguro will build on this to provide comprehensive job/contract costing features.

Following on from the success of Seguro, ngNINE has developed two products aimed at those involved in the asbestos management process. AIMS Surveyor has been designed for surveying companies to reduce survey times by providing an efficient process to enter survey data into a central system and produce tailored survey reports in a variety of formats at the click of a button. Surveyors can then offer their clients comprehensive asbestos management services using the tools in AIMS Surveyor allowing them to gain an edge in the competitive surveying marketplace. Surveyors can also offer their clients the use of AIMS Dutyholder which is ngNINE's asbestos management system designed for dutyholders. This allows easy exchange of information between the surveyor and their clients and enables the dutyholder to meet their asbestos management responsibilities (e.g. perform risk assessments, ongoing management tasks such as inspections, providing information on materials to those who are liable to work on or disturb them).

ngNINE's principal goal is to provide quality and robust software that meets the needs of its customers. Extensive experience in software development and delivery means that ngNINE's software products meet the needs of asbestos removal and surveying companies whilst including the flexibility to enable them to be easily customised to each company's needs. This ensures the software fits into how the company works rather than forcing the company to accommodate the software.

Ongoing customer satisfaction is the main priority for the people working at ngNINE. As Gary Joynes, Managing Director, explains: "To ensure customer satisfaction we include installation, training and at least 6 months of free support with all our products. We ensure our products are installed and working with the minimum of fuss, that users know how to achieve the tasks they wish to carry out and should they have any problems or questions we are at hand to deal with them quickly and efficiently. To date we have a 100% customer satisfaction rating and we aim to keep it this way!".

ngNINE have recently moved into new offices in Livingston (located between Glasgow and Edinburgh) and hope to bring in a few new faces in the near future to help to continue to develop their products and services to the asbestos industry.

For any questions regarding our products or if you have any other software requirements please feel free to call or email us:

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*The whole of 2007 is booked up for 'Meet the Members'. Therefore if your company wants to appear in this section I would strongly recommend that you book up now for 2008 to avoid disappointment. Contact: [rachelbrown@tica-acad.co.uk](mailto:rachelbrown@tica-acad.co.uk)*

*Insulation & Environmental Services Ltd (IES) took an article for Meet the Members Section in January 2007 and since then IES have received enquiries from it. Frank Whitaker from IES commented on how pleased he was with the results from the article and is contemplating booking another, "We have received many favourable comments".*